



**dyscover**  
specialist aphasia support



Dyscover Limited  
**ANNUAL REPORT**  
& Unaudited Financial Statements  
for the year ended 31st March 2021



**Long-term support and opportunities for people with aphasia** Registered Charity No: 1099432



# TRUSTEES' REPORT

The Trustees are pleased to present their annual report together with the financial statements of the Charity for the year ending 31st March 2021 which are also prepared to meet the requirements for a directors' report and accounts for Companies Act purposes.

The financial statements comply with the Companies Act 2006, the Memorandum and Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

## Objectives and Strategies

We work to inform, support and empower people with aphasia and their families to manage their communication disability and to re-engage with life.

We create an aphasia-friendly community in which people feel included, valued and have a sense of purpose.

Our three main objectives are to grow our core services, extend our outreach and continue to develop as a centre of expertise.

## Our Main Services

Our support programmes are led by specialist Speech and Language Therapists and created with people with aphasia, to meet their changing needs. We offer short- and long-term group programmes, support for families, and 1:1 courses for couples.

Online and in person options are available.

The majority of our beneficiaries have acquired aphasia after stroke. We offer separate programmes for people living with Primary Progressive Aphasia, a group of dementias which affect speech and language.

**Foundation Programme** Focussing on psychosocial adjustment and developing communication strategies. May include 1:1 and small group Conversation Partners' courses, enabling couples to manage aphasia more successfully.

**Extend and Explore Programme** Helping people to move on in their communication, confidence, and participation.

**Sustain Programme** Providing the security of long-term support and a sense of community for people with aphasia and their families.

**Challenge Programme** Opportunities to engage in creative or physical activities delivered by experts in an aphasia accessible way.

**Education Programme** Aphasia awareness raising and bespoke training, co-delivered by our specialist staff together with our Aphasia Ambassadors.

## Public Benefit

The Trustees have referred to the guidance contained in the Charity Commission's general guidance on public benefit when reviewing the Charity's aims and objectives, and in planning future activities.

## WHAT IS APHASIA?

Aphasia affects a person's ability to find words and to understand language, both spoken and written.

Aphasia ranges from mild to severe and can be a long-term condition which impacts whole families.

It is isolating, frustrating and is usually acquired without warning, most often through stroke but can be a result of a brain injury or rare dementia called Primary Progressive Aphasia (PPA).

100,000 strokes happen each year.

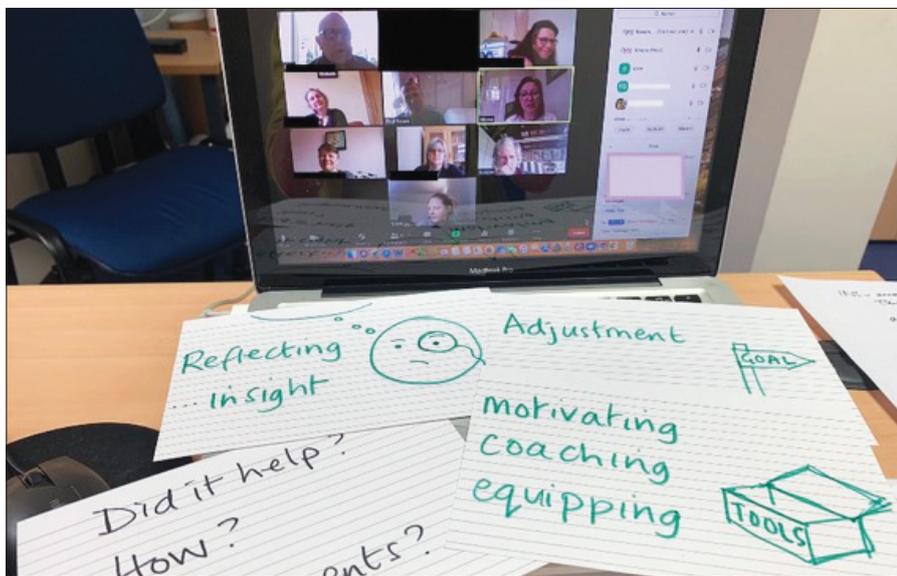
1 in 3 strokes results in aphasia.

More than 350 000 people in the UK live with aphasia as a long-term condition.

(STROKE ASSOCIATION)

# Achievements and Performance

In March 2020, Dyscover at Home was created in response to Covid-19, and piloted over the next three months. In the autumn, a generous grant from the Tavistock Trust for Aphasia enabled us to refine and develop this online service, enabling us both to support our existing membership, and to respond to new referrals with accessible, targeted, therapeutic support.



Staff and volunteers prepare prompts and visual reminders before each Zoom session to enable and encourage members to participate.

“Dyscover provides an inspirational example of how to support people with aphasia. We are constantly impressed by how much you do, and by the quality and novelty of your work. It is no surprise that Dyscover has been so agile in the face of the pandemic and that you have moved so seamlessly online.” PROFESSOR JANE MARSHALL, CITY UNIVERSITY.

In April 2021, Dyscover and our founder, Gill Jackson MBE, were jointly awarded the Robin Tavistock Award, for making an ‘inspirational and significant contribution to the field of aphasia’.

## Other significant achievements this year

- Involved 40% more of our members in awareness raising work as Aphasia Ambassadors, and secured interviews on Radio 4 and Radio 5 Live.
- Adapted our aphasia training and co-delivered this online with Aphasia Ambassadors to more than 50 students who are applying for, or are in, Speech and Language Therapy (SLT) training programmes.
- Designed and piloted a new short-term programme, ‘Explore’ focussing on volunteering and return to work.
- Created a new online 1:1 conversation partner skills training course, which our SLTs delivered to 12 couples with either post stroke or progressive aphasia.
- Co-produced a series of four themed online Aphasia Forums, engaging people with aphasia from across the UK.
- Participated as community partners in aphasia research projects led by UCL, City University and Southern Cross University, Queensland. Contributed to an International collaboration of SLTs working with PPA.



“With confidence you can do anything.”

“Dyscover has helped me to make sense of what has happened to me and what aphasia actually is. How aphasia is ‘different’ for each person.

Dyscover is an organisation that provides so much support, gentle encouragement and understanding, a place you can be yourself and everybody understands. It provides vital friendship, fun, help and guidance and many confidence building activities because, with confidence, you can do anything!”

NIKI DAWSON

## To find out more about Dyscover

Please visit our website  
[www.dyscover.org.uk](http://www.dyscover.org.uk)

where you will find details about all of our services, including how to volunteer and sign up to training. Why not request our termly Newsletters?

## Follow us on social media

 search Dyscover non-profit organisation.

 @dyscoveraphasia

 @DyscoverAphasia

# Services: Performance and Impact

Covid-19 has challenged our service delivery, but has also been a catalyst for adaptation and innovation. Driven as always by the needs of our members, we have developed new services and expanded our reach more this year than ever before.

**82%** of our membership said this year, Dyscover has helped them feel that they're not alone.

"You guys, meeting each week, you keep me going."

**68%** say Dyscover has helped their communication during this period.

"If I didn't have this, I wouldn't be talking as much. I know I wouldn't be where I am now."

**62%** say it has helped them feel positive about the future, and **80%** rate our long-term support as 'very important'.

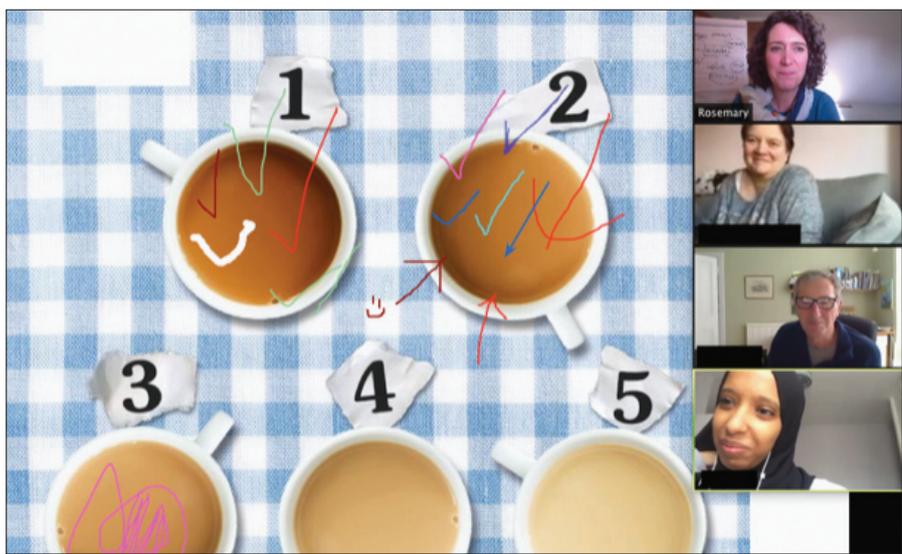
"It's been lonely in lockdown and Dyscover has saved my sanity. Bringing this to Zoom was brilliant."

## Group Support Programmes

With individual support and encouragement, **85%** of our existing membership successfully transferred online during the pandemic. The remainder received phone/mail out support.

Over the year, we ran 285 online sessions of tailored and structured conversation support to 69 men and women with aphasia. Average attendance in groups was over **90%**.

We applied our knowledge and experience of running face to face aphasia support groups to the new challenge of working over a screen. Our chosen platform, Zoom, proved well suited to our needs, allowing small breakout rooms for conversation, and providing useful tools to engage our members, such as screen sharing and annotation, and polls.



How do you like your tea? Members have learnt to annotate a Zoom screen as an alternative way to express their views.

Written and picture prompts enable our members with aphasia to engage and participate in their weekly conversation groups.

This year, our staff streamlined our support resources, creating themed PowerPoints and producing 20 issues of 'Topics and News' which was mailed out fortnightly to 73 members.

## Explore Group

Meeting online has allowed us to bring together groups of people who share common needs but who live in different locations.

This prompted our therapists to pilot a new type of group with a specific focus, which we called 'Explore.'

Eight members took part in an Explore group with a focus on work and volunteering, and four others initiated a weekly Zoom session to practise reading together and share strategies.

Both these groups have made a difference to members.

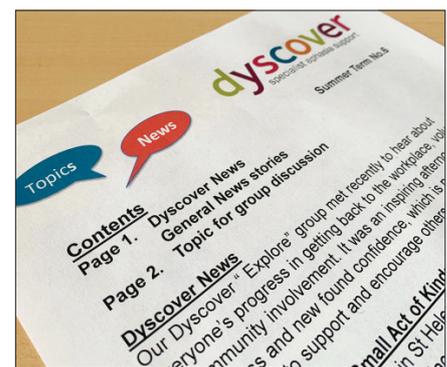
"Challenge can be scary, but this is a safe place to meet it."

"The course gave me confidence to change."



We responded to members' suggestions by supporting a peer-led weekly reading group.

"I went from 'I can't read' to 'I can read'. Yes, its difficult, but I can cope and I get enjoyment from reading again."



All members received a fortnightly mailing to keep them in touch with Dyscover.

# Services: Performance and Impact

## Reaching more People with Aphasia

Working online has improved our ability to connect with previously 'hard to reach' individuals, who may not find it easy or possible to attend face to face groups because of location, transport, or for other health or social reasons. For the first time, this year Dyscover has been able to offer support to people living in other parts of the UK and abroad.

## Services for New Referrals

New referrals have risen by **60%**, many of whom have received less, or no NHS Speech and Language Therapy due to the pandemic.

These range from people with very severe aphasia to those whose language impairment is mild, but nonetheless impacts their ability to resume roles and responsibilities at home and at work.

Our response has been to create two new types of support; 1:1 conversation partner training for couples living with severe aphasia, and a 'welcome group' for people who have milder aphasia.

Both services are therapist led and aim to provide information, develop communication skills, and offer hope and encouragement for the future.

**78%** of those who had this support have joined, or say they plan to join, a regular Dyscover group.



Staff responded to a big increase in referrals during the pandemic.

## Primary Progressive Aphasia (PPA)

PPA is a group of rare dementias affecting the parts of the brain that process language. Most people who develop PPA will be in their 50s and 60s, so the socio-economic impact is high.

During the pandemic we received 23 referrals who have received information, advice and signposting. We paused our group support and instead delivered short courses of 1:1 online therapy for six couples living with the condition. Speech and Language Therapy offers significant benefits to people with PPA and their families, but they often have difficulty finding appropriate services. Online support has enabled us to take referrals from across the UK and abroad.



Couples living with PPA were offered 1:1 online therapy.

We have built our professional networks and are collaborating with SLTs nationally and internationally to develop specialist knowledge and skills in the area of PPA.

## Challenge Programme

People with aphasia participate in fewer activities and report lower quality of life after stroke than people without aphasia, even when physical abilities and support are comparable.

(HILARI 2011)

We address this at Dyscover with our Challenge programme, a range of creative and activity based sessions offered to all members alongside their regular communication groups, and in the Easter and Summer breaks. We found that activities over Zoom engaged more members than in previous years.

Last summer we offered 13 activities which were taken up by 32 members, booking a total of 113 sessions.

During term time, we introduced 54 members to Pilates via taster sessions, before offering an 8-week course.

17 members signed up, and the course was repeated.



Experts offered online tuition in AphasiaFit and Pilates. Members were delighted to be able to resume their golf lessons.

As Covid-19 restrictions eased, we were able to resume outdoor activities such as companion cycling, gardening and golf.

# Services: Performance and Impact

## Support for Families

Over **85%** of our members live with one or more family member. Aphasia impacts families more than other consequences of stroke, such as physical disability. The pandemic has had specific impacts on carers, including increased isolation and greater concern for their own physical and mental health (ONS Opinions and Lifestyle Survey, April 21).

This year **79%** of relatives said Dyscover had helped them feel they are not alone. We invited them to family support meetings and offered a wellbeing session with our Pilates instructor. We maintain an 'open door' policy, welcoming individual enquiries from family members, and responding with our own support, or signposting to other agencies.

## Outreach, Training and Awareness Raising

Public awareness and understanding of aphasia is low, worldwide.  
Fewer than 1 in 10 have knowledge of the condition. (CODE 2016)

We increase our impact through bespoke training for health and social care workers and voluntary groups as well as sharing best practice at national and international level.

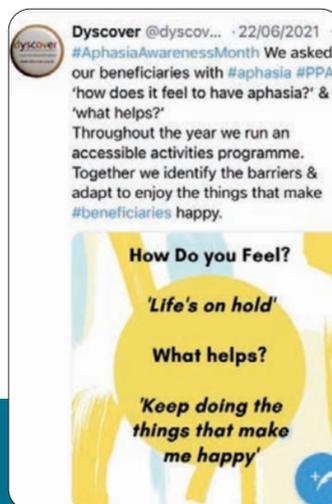
Dyscover members are included as 'Aphasia Ambassadors' in all our training and awareness sessions. This year **30%** of members have taken on the Ambassador role. Feedback was very positive. One student wrote:

"All the information was very useful and practical. I really appreciated the focus on the impact of aphasia on a person's life, as I feel this is often missed in books."

There was a **75%** increase in attendees when we replaced our on-site visitor sessions with online meetings. Most were Speech and Language Therapists, many of whom went on to refer to us.

We actively seek opportunities to raise awareness, via social media and our professional networks and contacts. Members and staff collaborated with journalist and broadcaster Vicky Carter to create an audio documentary which led to interviews on Radio 4 and Radio 5 Live.

During Aphasia Awareness Month we took to Twitter to explain about living with aphasia. The tweets were based on feedback from our members.



## Measuring our Impact

The impact of Dyscover's support is most evident in the achievements of individual members, and reflects the improvements they make in confidence as well as communication. Progress towards individual goals is monitored and recorded on an ongoing basis.

Our annual satisfaction questionnaire indicates that despite transferring to online support this year, our members and their relatives have continued to value the services they receive. Of those who responded, **82%** of members and **85%** of relatives rated Dyscover as very good or excellent.

## Professional Links and Research

Our expertise in providing specialist aphasia support has national and international recognition.

We were invited to be part of an international collaboration of SLTs working with Primary Progressive Aphasia, to establish a consensus on principles and philosophies.

Our staff and members have contributed to aphasia research projects led by City University, Kings and UCL.

"You made an invaluable contribution to our EVA Park work and have been critical to the success of the INCA project. We benefit from your endless willingness to try new things, the wholehearted engagement of your staff and membership and, above all, from your insights and expertise." THE INCA PROJECT TEAM AT CITY UNIVERSITY

Dyscover builds relationships with organisations whose services complement our own. We partnered with Surrey Hills Rehab, Panther Pilates, and Integrated Neurological Services.



We helped produce and run a series of online Aphasia Forums, for people with aphasia from across the UK. Our Aphasia Ambassadors joined the steering group and helped lead a Wellbeing session.

We contributed to the next generation of SLTs through training sessions and volunteering opportunities. We delivered online workshops to 50 students applying for or on SLT training programmes. Nine of our volunteers secured places on SLT degree programmes.

# People

## Trustees

Our five Trustees are volunteers with a range of knowledge, skills and experience. They drew on these in this most challenging year to provide consistent leadership, governance, and support. This year, they have also taken steps to ensure Dyscover is accessible, inclusive and attractive to people with aphasia from diverse backgrounds.

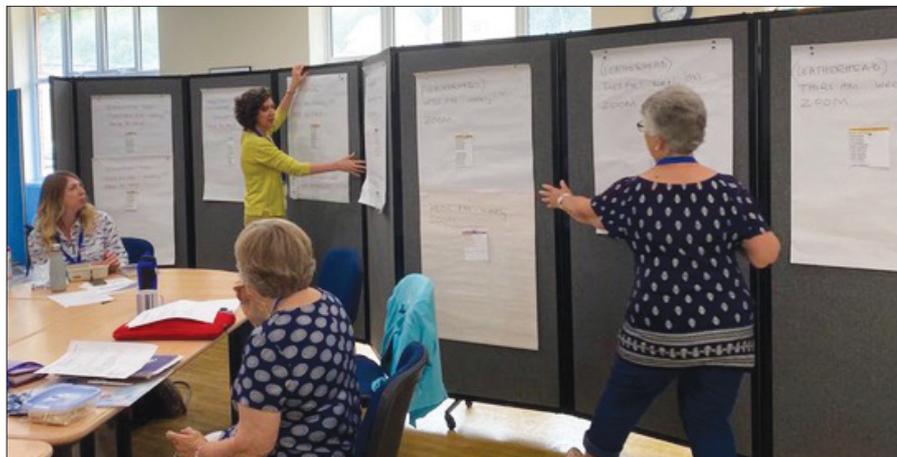
Recognising a gap in the composition of the Board, we are in the process of recruiting two new Trustees with a lived experience of aphasia.

## Management Team

This year has placed heavy demands on our Co Directors of Service and Business. Together they have risen to the dual challenges of rapid service transformation and management of our financial and human resources in a time of unprecedented change and uncertainty.

## Staff

We are extremely grateful to our nine part-time staff for their remarkable resilience and their willingness to adapt and flex whilst several of the team were furloughed. We have adopted new ways for the team to collaborate and keep in touch when it has been necessary to work from home, ensuring that quality of our service is not compromised. Donations from three local Rotary Clubs allowed us to purchase laptops for staff who needed them to work from home. We have also been mindful of the external pressures that the pandemic has placed on our staff, and have striven to provide more support and flexibility where needed.



## Volunteers

Volunteers are integral to Dyscover, making up **80%** of our team.

22 volunteers helped deliver online groups and extra activities, or took responsibility to make a weekly phone call to a member.

Others used their time, administration or design skills to support production and distribution of our mail outs, and with our community fundraising.

Our Director of Service provided three training sessions for new volunteers, and we helped our existing volunteers to develop skills and confidence through weekly briefings and monthly support meetings.



All our invaluable volunteers were sent a specially designed Thank You card.

Our new Autumn programme for 2021 involved a huge amount of planning to bring together in person meetings at Dyscover's two centres, combined with online groups.

# Future Plans

Dyscover's long-term support and specialist leadership are rated as 'very important' by **80%** of members and **85%** of their relatives.

Our Trustees and Management Team have recognised the opportunities that working online offers and the potential this offers for organisational expansion. We want to reach more people with aphasia, to enhance the tailored support we offer, and raise the profile of Dyscover.

Our short-term focus as we emerge from the pandemic is on building a new hybrid service, combining online and in person groups, which will form the foundations for our next phase of development.

When consulted about how we should rebuild Dyscover after the pandemic, **62%** of members and relatives said we should continue to run some online groups, and more than half would like to see more intensive groups and 1:1 Speech and Language Therapy added to Dyscover's services.

# Financial Review

The accounts distinguish between Restricted and Unrestricted funds and indicate the amounts expended during the year in each category. This distinction is more fully explained in note 1 to the Accounts.

This has been an extremely difficult and challenging year for Dyscover due to the impact of the coronavirus and the overall result for the year ended 31st March 2021 was an operating deficit of £12.4k. The Trustees are pleased to report that this was a significantly better result than had been expected at the start of last year and reflects the considerable effort and hard work put in by all of the Dyscover team. The business model had to be changed and Dyscover at Home, an online service, was developed and this has operated since the summer term of 2020 and will continue as part of the ongoing service when the group meetings eventually recommence. Several of our charitable trust donors, including City Bridge and Tavistock Trust have been extremely supportive and have made additional grants to alleviate the financial loss – new grants have also been received from several new donors which are included in the table below. Furthermore City Bridge have also permitted core expenditure to be charged against some of their restricted grants. Our community fundraising activities were severely impacted during the year and total income received was significantly reduced from earlier years.

The Job Retention Scheme was utilised to furlough some staff members during the year and in total £13.5k was received under the Scheme as contributions to our salary costs. Close control was exercised over all our other costs although the fixed nature of the cost base made it difficult to create significant further cost savings in this area. Dyscover has always adopted a cautious approach to the level of reserves to be carried forward and this has enabled the current year's deficit to be fully absorbed within our reserves without any significant reduction in the overall level of cover that these reserves provide over future expenditure.

As a result of all these difficulties total income for the year decreased from £208.6k last year to £167.3k this year. Revenues from unrestricted donations, grants and subscriptions decreased from £68.9k last year to £43.2k this year whereas restricted grants received from charitable trusts increased this year to £77.6k compared with £69.8k last year.

Total resources expended during the year decreased from £209.3k last year to £179.7k this year, of which £166.9k was spent on charitable activities. All these factors contributed to the overall reduction in retained funds in the year of £12.4k, of which £16.0k arose within restricted funds, offset by an increase in unrestricted funds of £3.6k.

Total funds carried forward at 31st March 2021 stood at £127.1k of which £119.8k was unrestricted representing 6.7 months cover against future expenditure. This meets the Trustees' preferred policy of retaining a fund equivalent to at least 6 months' expenditure but as the coronavirus continues to have an adverse impact on the operations, this level of cover is likely to reduce in the current year.

As a charity, Dyscover is dependent on the kind help given by a range of charitable trusts and funds, the generosity of individual donors and support "in kind", for which we are very grateful. Trusts and other organisations supporting us are listed below and we are especially grateful to our major donors.

| City Bridge Trust | Tavistock Trust for Aphasia | Trustees of Florence Cohen Charitable Trust | Violet M Richards Charity |  
 | Community Foundation for Surrey | CAF-Resilience Fund | Edward Gostling Foundation | Henry Smith Charity |  
 | TNL/Government ~ Covid Emergency Fund |

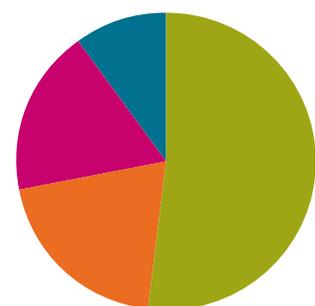
Cranleigh Lions  
 Woodroffe Benton Foundation  
 Theo Paphitis Charitable Trust  
 TNL ~ Awards for All  
 Mrs Doris Hartley Gahan Charitable Foundation  
 Music for All  
 Hospital Saturday Fund  
 Irving Memorial Trust  
 The Sir Cliff Richard Charitable Trust  
 Flamingo Cards  
 Parish Mini Store Epsom  
 Woodlands Park Hotel  
 Reed Business Information

Cook (Ashtead)  
 Fleet Auction Group  
 Ashtead Bridge Evening  
 Red Lion Pub, Betchworth  
 Waitrose, Dorking  
 Mole Valley Probus Club  
 Mai Thai Food  
 Painshill Park  
 Nouvelles Salon  
 Ashtead Park Garden Centre  
 Shires Garden Centre  
 The Vineries Garden Centre  
 Home Cooking with Elizabeth  
 Crazy Bean Cafe

Fusion Interior Design  
 Local Giving ~ Magic Little Grants  
 Shanly Foundation  
 The Fitton Trust  
 Harapan Trust  
 Cooper Charitable Trust  
 DM Charitable Trust  
 Tesco/Groundworks Bags for Life  
 Active Surrey  
 Rotary Club of Banstead  
 Sutton Nonsuch Rotary Club  
 Ashtead Rotary Club  
 Bookham and Horsley Rotary Club  
 Caterham Rock Choir

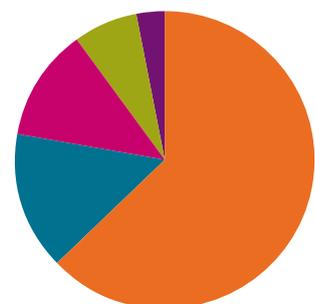
Walton May Pageant  
 Stoneleigh Stitchers  
 8/18 Association  
 Epsom Rotary Club  
 Patchesham Golf Club  
 Ashtead Train Station  
 The Hideaway, Surbiton  
 Tesco, Esher  
 Asda, Burgh Heath  
 Morrisons, Reigate  
 Surrey Hills Deli  
 Original Theatre Company  
 F. Conisbee & Son  
 JW Carpentry & Building Design

## Analysis of Income



|                     |              |
|---------------------|--------------|
| <b>TOTAL INCOME</b> | <b>£167k</b> |
|---------------------|--------------|

## Analysis of Expenditure



|                          |              |
|--------------------------|--------------|
| <b>TOTAL EXPENDITURE</b> | <b>£180k</b> |
|--------------------------|--------------|

## Local Fundraising

Last year we acknowledged that we would need to ‘adapt before we could recover’. We did just that, in what has been an exceptionally challenging year for all. The pandemic managed to affect a whole year’s community fundraising and halted all ‘in person’ events completely. Our intention to improve our digital fundraising has been propelled through necessity and we have managed to exceed expectations when up against such testing times.

### On-going Fundraising Initiatives

We are fortunate that we have a good funding strategy, with a variety of funding streams not all reliant on events. Our Top Draw club had many a lonely draw throughout the year, where volunteer Nick’s efforts raised £2,000. Almost £2,000 came in through initiatives such as ink cartridge, foreign coin exchange and book recycling (both online and at Ashtead Train Station), together with our links with Flamingo Cards, Easyfundraising and AmazonSmile.

### Virtual Sponsored Events

**2.6 Challenge** We had our first taster of a virtual fundraising event within weeks of the first lockdown. We embarked on the national 2.6 challenge initiated by the London Marathon organisers. Participants were invited to take on any form of challenge which related to the numbers 2 and 6. We were bowled over by the number of members and families who signed up to raise money for Dyscover through an array of creative and fun challenges. This event was by far our largest fundraiser of the year making a huge £7,000. We are truly grateful to everyone who took part and those who sponsored them. Most are valued Gift Aid donors as well.



There was a tremendous response to the 2.6 challenge. Brian was just one of the members who chose to walk; he did 26 laps of his driveway. The grandchildren of member Julian set up their own home obstacle course.

Our actual marathon runner, Jo Curtis, and our replacement cyclist, Rosemary (Ride London), both took part in Virtual events, Jo in the most atrocious weather. Both did brilliant jobs, raising a combined total of well over £3,000.



Jo Curtis not only completed a lone Marathon, she also organised a raffle for Dyscover.

## Digital Fundraising

Alice and Liz accelerated plans to develop skills in digital fundraising through a variety of virtual events. Using different platforms we hosted events online including a Christmas quiz, hamper raffle and a virtual Bridge Masterclass which raised £1,200. These have increased our audience reach and improved our efficiency, making the donation/booking process easier for us and donors.

The introduction of QR codes on our collecting pots and posters has enabled us to still receive donations in an increasingly ‘cashless’ society.



Our first virtual quiz was a huge success and included a competition for the best Christmas hat.

## Looking Ahead

One of next year’s targets is to raise funds for a new website. As part of this project we want to look to improve our ‘donor journey’.

We would like to map and identify any ‘roadblocks’ in the donations process, nurture donors, tell our story through optimised communication and ultimately deepen relationships to increase generosity.

Having built some good business connections, as reflected at the bottom of page 8, we plan to develop these relationships with our local business and retail community.

# Structure, Governance and Management

Dyscover is a Company Limited by Guarantee governed by its Memorandum and Articles dated 14th June 2003. It is registered as a charity with the Charity Commission. In the event of a winding up, if necessary, every member of the charity undertakes to contribute up to £10 for payment of the charity's debts and liabilities.

## Risk Management and Internal Control

Our Trustee Board continues to comprise members with the broad base of skills necessary for the good governance of Dyscover.

The Trustees have continued to assess the major risks to which Dyscover is exposed. The Board are satisfied that Dyscover has established review systems that under normal circumstances, should allow these risks to be managed and mitigated to an acceptable level in its day-to-day operations.

The Board maintains and monitors an established system of financial controls appropriate to the size and nature of the organisation, including budgetary control and reviewing the annual budget. Particular attention is paid to the balance between income and expenditure and the amount necessary to be retained in reserves.

We have a regular review schedule of Dyscover's policies and procedures including: health and safety, equalities and diversity, recruitment and selection, as well as the services provided by Dyscover, with a view to mitigating any associated risks.

## Trustees' responsibilities in relation to the financial statements

The Trustees (who are also directors of Dyscover Limited for the purposes of company law) are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with the applicable law and the United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Trustees to prepare financial statements for each financial year. Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charitable company and of the incoming resources and application of resources, including the income and expenditure, of the charitable company for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any departures disclosed and explained in the financial statements; and
- prepare the accounts on a going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the charitable company and to enable them to

ensure that the accounts comply with the Companies Act 2006.

They are also responsible for safeguarding the assets of the charitable company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities

## Reference and administration details

Please refer to the information on the outside back page of the Annual Report.

For and on behalf of the Board



**John Woollatt**  
Chairman & Trustee

Dated: 21st September 2021

# Statement of Financial Activities

Dyscover Limited (A Company Limited by Guarantee and not having a Share Capital)

## Statement of Financial Activities for the Year Ended 31st March 2021

(Incorporating the Income and Expenditure Account)

Year to 31.03.20

|   | Note | Unrestricted Funds<br>£ | Restricted Funds<br>£ | Total Funds<br>£ | Total Funds<br>£ |
|---|------|-------------------------|-----------------------|------------------|------------------|
| <b>INCOME AND ENDOWMENTS FROM</b>                     |      |                         |                       |                  |                  |
| Donations, Grants, Legacies and Subscriptions         | 6    | 43,213                  | 77,555                | 120,768          | 138,742          |
| Other Trading Activities*                             |      | 16,851                  | 0                     | 16,851           | 26,537           |
| Income from Charitable Activities:                    |      |                         |                       |                  |                  |
| Fees from Members                                     | 6    | 26,416                  | 2,362                 | 28,778           | 42,520           |
| Income from Investments:                              |      |                         |                       |                  |                  |
| Interest Received                                     |      | 880                     | 0                     | 880              | 830              |
| <b>Total Income</b>                                   |      | <b>87,360</b>           | <b>79,917</b>         | <b>167,277</b>   | <b>208,629</b>   |
| <b>EXPENDITURE</b>                                    |      |                         |                       |                  |                  |
| Expenditure on Raising Funds:                         |      |                         |                       |                  |                  |
| Costs of Generating Voluntary Income                  | 4    | 12,858                  | 0                     | 12,858           | 11,000           |
| Cost of Fundraising Events                            | 4    | 0                       | 0                     | 0                | 1,484            |
| Expenditure on Charitable Activities                  | 4    | 70,923                  | 95,935                | 166,858          | 196,789          |
| <b>Total Expenditure</b>                              |      | <b>83,781</b>           | <b>95,935</b>         | <b>179,716</b>   | <b>209,273</b>   |
| <b>Net Income/(Expenditure)</b>                       |      | <b>3,579</b>            | <b>(16,018)</b>       | <b>(12,439)</b>  | <b>(644)</b>     |
| <b>Total Funds brought forward at 1st April 2020</b>  | 6    | <b>116,248</b>          | <b>23,382</b>         | <b>139,630</b>   | <b>140,274</b>   |
| <b>Total Funds carried forward at 31st March 2021</b> | 6    | <b>119,827</b>          | <b>7,364</b>          | <b>127,191</b>   | <b>139,630</b>   |

\* From Fundraising Events

All gains and losses arising in the period are included in the Statement of Financial Activities and arise from continuing activities.

The Notes on pages 13 to 15 form part of these Accounts.

# Balance Sheet

Dyscover Limited (A Company Limited by Guarantee and not having a Share Capital)

## Balance Sheet at 31st March 2021

|   | Note | 2021<br>£      | 2020<br>£      |
|---|------|----------------|----------------|
| <b>Fixed Assets</b>                         |      |                |                |
| Tangible Assets                             | 5    | 0              | 0              |
| <b>Current Assets</b>                       |      |                |                |
| Cash at bank and in hand                    |      | 50,246         | 32,467         |
| Cash on Deposit                             |      | 108,257        | 107,236        |
| Debtors and Payments in Advance             |      | 750            | 2,732          |
|   |      | <b>159,253</b> | <b>142,435</b> |
| <b>Liabilities</b>                          |      |                |                |
| Accruals: Amounts falling due within 1 year | 7    | 32,062         | 2,805          |
| <b>NET CURRENT ASSETS</b>                   |      | <b>127,191</b> | <b>139,630</b> |
| <b>TOTAL NET ASSETS</b>                     |      | <b>127,191</b> | <b>139,630</b> |
| <b>Financed By:</b>                         |      |                |                |
| Unrestricted Funds                          | 6    | 119,827        | 116,248        |
| Restricted Funds                            | 6    | 7,364          | 23,382         |
|   |      | <b>127,191</b> | <b>139,630</b> |

The company was entitled to exemption from audit under s477 of the Companies Act 2006 relating to small companies.

The members have not required the company to obtain an audit in accordance with section 476 of the Companies Act 2006.

The directors acknowledge their responsibilities for complying with the requirements of the Companies Act with respect to accounting records and the preparation of accounts.

These accounts have been prepared in accordance with the provisions applicable to small companies subject to the small companies regime and in accordance with FRS102 SORP.

The Company has opted not to file a copy of their profit and loss at Companies House in accordance with Section 444 of the Companies Act 2006.

The financial statements were approved by the Board on 21st September 2021 and signed on its behalf by:



**John Woollatt**  
Chairman & Trustee



**Stuart Knee**  
Treasurer & Trustee

The Notes on pages 13 to 15 form part of these accounts.

# Notes to the Accounts

## Notes to the Financial Statements for the Year ended 31st March 2021

### 1. Accounting Policies

#### Basis of Accounting

These accounts have been prepared under the historical cost convention and in accordance with:

The Statement of Recommended Practice; Accounting and Reporting by Charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) and with The Companies Act 2006.

#### Depreciation Policy

Provision for depreciation of fixed assets held for use by the Charity is made at annual rates calculated to spread the cost (less anticipated residual disposal value) of each asset evenly over its expected life. The depreciation rate currently in use for Furniture and Fittings is 20% on cost. Equipment acquired by using Restricted Funds is written off in full in the year of purchase.

#### Funds Accounting

Restricted Funds are funds that are to be used in accordance with specific restrictions imposed by donors. Any expenditure incurred on a specific project in excess of restricted funds available will be treated as expenditure from Unrestricted Funds.

Unrestricted Funds are Accumulated Funds that are available for use at the discretion of the Trustees in furtherance of the general objectives of the Charity and which have not been designated for any other purpose.

#### Income

Income is recognised when the charity has entitlement to the funds, any performance conditions attached to the items of income have been met, it is probable that the income will be received and the amount can be measured reliably.

Income from grants is recognised when the charity has entitlement to the funds, any performance conditions attached to the grants have been met, it is probable that the income will be received and the amount can be measured reliably and is not deferred.

For legacies, entitlement is taken as the earlier of the date on which either, the charity is aware that probate has been granted, the estate has been finalised and notification has been made by the executor(s) to the charity that a distribution will be made, or when a distribution is received from the estate. Receipt of a legacy, in whole or in part, is only considered probable when the amount can be measured reliably and the charity has been notified of the executor's intention to make a distribution. Where legacies have been notified to the charity, or the charity is aware of the granting of probate, and the criteria for income recognition have not been met, then the legacy is treated as a contingent asset and disclosed if material.

The value of services provided by volunteers has not been included in these accounts.

#### Expenditure and Allocation of Costs

Expenditure is recognised on an accrual basis as a liability is incurred and includes any VAT which cannot be recovered which is reported as part of the expenditure to which it relates. Charitable expenditure comprises those costs incurred by the charity in the delivery of its activities and services for its beneficiaries. Governance costs include those costs associated with the constitutional and statutory requirements of the charity and include the fees of the Independent Examiner and costs linked to the strategic management of the charity.

All costs are allocated between the expenditure categories of the SoFA on the basis of actual costs incurred on a particular activity, thereby reflecting the use of the resource.

#### Pensions

Employees of the charity are entitled to join a defined contribution 'money purchase' scheme. The charity contribution is restricted to the contributions disclosed in note 9. There were no outstanding contributions at the year-end. The costs of the defined contribution scheme are included with the associated staff costs and allocated therefore to raising funds, charitable activities, support and governance costs and charged to the restricted/unrestricted funds of the charity.

#### Operating Leases

Rentals applicable to operating leases are charged to the income and expenditure account on a straight line basis over the term of the lease.

#### Government Grants

The charity received £13,494 under the Coronavirus Job Retention Scheme and this has been accounted for under the performance model such that grant income is recognised when the grants' performance related conditions are met.

### 2. Trustees' Remuneration and Expenses

No remuneration directly or indirectly out of funds of the Charity was paid or payable for the period to any Trustee or to any person or persons known to be connected with any of them.

No expenses have been reimbursed to any Trustee (2020 £24).

The Charity has put in place Trustee Indemnity insurance as part of its overall indemnity insurance with an annual premium of approximately £100.

### 3. Taxation

As a registered charity, Dyscover Ltd is exempt from tax on its charitable activities. No tax charges have arisen in the current or previous year.

### 4. Analysis of Expenditure

Year to 31.03.20

|                                    | Generating Funds<br>£ | Charitable Activities |               | Total<br>£      | Total<br>£     |
|------------------------------------|-----------------------|-----------------------|---------------|-----------------|----------------|
|                                    |                       | Unrestricted £        | Restricted £  |                 |                |
| Cost of Fundraising Events         | 0                     | 0                     | 0             | 0               | 1,484          |
| Personnel Costs                    | 10,000                | 41,810                | 71,228        | 123,038         | 140,792        |
| Premises Costs                     | 0                     | 3,609                 | 23,700        | 27,309          | 36,493         |
| Staff and Volunteer Training       | 0                     | 24                    | 0             | 24              | 1,144          |
| Staff and Volunteer Expenses       | 0                     | 127                   | 0             | 127             | 1,593          |
| Outings and Other Activities       | 0                     | 1,000                 | 1,007         | 2,007           | 5,160          |
| Stationery, Postage etc.           | 0                     | 4,017                 | 0             | 4,017           | 5,652          |
| Telephone                          | 0                     | 5,554                 | 0             | 5,554           | 2,620          |
| Refreshments                       | 0                     | 27                    | 0             | 27              | 108            |
| Publicity                          | 0                     | 300                   | 0             | 300             | 1,080          |
| Depreciation (see Note 1)          | 0                     | 0                     | 0             | 0               | 0              |
| Subscriptions and Affiliation Fees | 0                     | 729                   | 0             | 729             | 502            |
| Insurance                          | 0                     | 1,025                 | 0             | 1,025           | 695            |
| Information Technology Expenses    | 0                     | 8,298                 | 0             | 8,298           | 7,986          |
| Professional Fees                  | 2,858                 | 1,032                 | 0             | 3,890           | 1,470          |
| Recruitment Fees                   | 0                     | 0                     | 0             | 0               | 1,134          |
| Independent Examiners Fee          | 0                     | 1,850                 | 0             | 1,850           | 1,300          |
| Office Expenses                    | 8                     | 1,521                 | 0             | 1,521           | 60             |
| <b>TOTAL</b>                       | <b>12,858</b>         | <b>70,923</b>         | <b>95,935</b> | <b>*179,716</b> | <b>209,273</b> |

\* Governance Costs of £4,614 (2020 - £4,427) are included within Total Resources Expended.

## 5. Tangible Fixed Assets

|                           | Furnishings & Fittings<br>£ | Equipment<br>£ | Total<br>£    |
|---------------------------|-----------------------------|----------------|---------------|
| <b>Gross Book Value</b>   |                             |                |               |
| At 1st April 2020         | 32,958                      | 37,237         | 70,195        |
| Additions in Year         | 0                           | 0              | 0             |
| <b>At 31st March 2021</b> | <b>32,958</b>               | <b>37,237</b>  | <b>70,195</b> |
| <b>Depreciation</b>       |                             |                |               |
| At 1st April 2020         | 32,958                      | 37,237         | 70,195        |
| Charge for the Year       | 0                           | 0              | 0             |
| <b>At 31st March 2021</b> | <b>32,958</b>               | <b>37,237</b>  | <b>70,195</b> |
| <b>Net Book Value</b>     |                             |                |               |
| At 31st March 2021        | 0                           | 0              | 0             |
| At 31st March 2020        | 0                           | 0              | 0             |

## 6. Fund Movements Reports ~ Current Reporting Period

| Balance 1st Apr 20<br>£   | Fund                                 | Income<br>£    | Expenses<br>£  | Transfers<br>£ | Balance 31st Mar 21<br>£ |
|---------------------------|--------------------------------------|----------------|----------------|----------------|--------------------------|
| <b>Unrestricted Funds</b> |                                      |                |                |                |                          |
| 116,248                   | General                              | 89,722         | 83,781         | -2,362         | 119,827                  |
| <b>116,248</b>            | <b>Totals for Unrestricted Funds</b> | <b>89,722</b>  | <b>83,781</b>  | <b>-2,362</b>  | <b>119,827</b>           |
| <b>Restricted Funds</b>   |                                      |                |                |                |                          |
| 6,090                     | Primary Progressive Aphasia          | 0              | 2,183          | 740            | 4,647                    |
| 3,052                     | Conversation Partners                | 0              | 3,237          | 715            | 530                      |
| 2,074                     | Moving On                            | 0              | 2,074          | 0              | 0                        |
| 2,000                     | Conversation Support                 | 0              | 2,000          | 0              | 0                        |
| 629                       | Aphasia Ambassadors                  | 0              | 629            | 0              | 0                        |
| 2,940                     | Henry Smith Trust                    | 0              | 2,940          | 0              | 0                        |
| 35                        | Garden                               | 0              | 0              | 0              | 35                       |
| 0                         | Members Activities                   | 0              | 127            | 127            | 0                        |
| 5,160                     | Learning to Live with Aphasia        | 5,500          | 9,000          | 0              | 1,660                    |
| 0                         | Kingston Support ~ City Bridge       | 16,200         | 16,200         | 0              | 0                        |
| 444                       | Home Visit ~ Pilot                   | 1,795          | 2,239          | 0              | 0                        |
| 0                         | Community Foundation for Surrey      | 5,000          | 5,000          | 0              | 0                        |
| 0                         | Magic Little                         | 500            | 880            | 380            | 0                        |
| 0                         | Community Foundation for Surrey (2)  | 8,100          | 8,100          | 0              | 0                        |
| 0                         | National Lottery                     | 9,660          | 9,660          | 0              | 0                        |
| 0                         | Tavistock Trust                      | 20,000         | 20,000         | 0              | 0                        |
| 0                         | Milton Keynes                        | 0              | 286            | 400            | 114                      |
| 0                         | CAF Resilience Fund                  | 10,800         | 10,800         | 0              | 0                        |
| 693                       | Outreach ~ Cranleigh                 | 0              | 580            | 0              | 113                      |
| 265                       | Talk                                 | 0              | 0              | 0              | 265                      |
| <b>23,382</b>             | <b>Totals for Restricted Funds</b>   | <b>77,555</b>  | <b>95,935</b>  | <b>2,362</b>   | <b>7,364</b>             |
| <b>139,630</b>            | <b>TOTALS FOR ALL FUNDS</b>          | <b>167,277</b> | <b>179,716</b> | <b>0</b>       | <b>127,191</b>           |

NOTE: All restricted fund income is from grants. Net unrestricted income is £87,360 after transfers of £2,362 of members fees to restricted fund activity, and includes £8,550 from grants, the remainder being from donations, fundraising events, fees and interest.

### Previous Reporting Period

| Balance 1st Apr 19<br>£   | Fund                                 | Income<br>£    | Expenses<br>£  | Transfers<br>£ | Balance 31st Mar 20<br>£ |
|---------------------------|--------------------------------------|----------------|----------------|----------------|--------------------------|
| <b>Unrestricted Funds</b> |                                      |                |                |                |                          |
| 124,814                   | General                              | 138,840        | 144,759        | -2,647         | 116,248                  |
| <b>124,814</b>            | <b>Totals for Unrestricted Funds</b> | <b>138,840</b> | <b>144,759</b> | <b>-2,647</b>  | <b>116,248</b>           |
| <b>Restricted Funds</b>   |                                      |                |                |                |                          |
| 1,587                     | Primary Progressive Aphasia          | 7,000          | 3,008          | 510            | 6,089                    |
| 3,273                     | Conversation Partners                | 0              | 461            | 240            | 3,052                    |
| 1,574                     | Moving On                            | 8,000          | 7,500          | 0              | 2,074                    |
| 274                       | Conversation Support                 | 6,100          | 4,374          | 0              | 2,000                    |
| 4,127                     | Aphasia Ambassadors                  | 0              | 3,572          | 75             | 630                      |
| 0                         | Learning to Live with Aphasia        | 11,160         | 6,000          | 0              | 5,160                    |
| 0                         | Home Visit ~ Pilot                   | 675            | 231            | 0              | 444                      |
| 0                         | Shanly Foundation                    | 2,500          | 2,500          | 0              | 0                        |
| 0                         | Talk                                 | 400            | 135            | 0              | 265                      |
| 2,740                     | Henry Smith Trust                    | 7,500          | 7,300          | 0              | 2,940                    |
| 0                         | Kingston Support ~ City Bridge Trust | 21,000         | 21,000         | 0              | 0                        |
| 1,843                     | Members Activities                   | 2,026          | 4,691          | 822            | 0                        |
| 0                         | Outreach ~ Cranleigh                 | 3,378          | 3,685          | 1,000          | 693                      |
| 42                        | Garden Project                       | 50             | 57             | 0              | 35                       |
| <b>15,460</b>             | <b>Totals for Restricted Funds</b>   | <b>69,789</b>  | <b>64,514</b>  | <b>2,647</b>   | <b>23,382</b>            |
| <b>140,274</b>            | <b>TOTALS FOR ALL FUNDS</b>          | <b>208,629</b> | <b>209,273</b> | <b>0</b>       | <b>139,630</b>           |

NOTE: All restricted fund income is from grants. Net unrestricted income is £136,193 after transfers of £2,647 of members fees to restricted fund activity, and includes £8,325 from grants, the remainder being from donations, fundraising events, fees and interest.

## 7. Creditors

| Amounts falling due within one year: | 31.03.21 | 31.03.20 |
|--------------------------------------|----------|----------|
| Accruals                             | 32,062   | 2,805    |

## 8. Commitments

At 31st March 2021 the company had a total commitment under a non-cancellable operating lease of £10,800 on the premises at Leatherhead Court (2020: £10,800).

## 9. Analysis of Employed Staff Costs

Within the Personnel Costs are employed staff costs as follows:

|                                      | 2021<br>£      | 2020<br>£      |
|--------------------------------------|----------------|----------------|
| Salaries and Wages                   | 127,744        | 128,891        |
| Social Security Costs                | 4,554          | 5,481          |
| Pension costs (defined contribution) | 2,224          | 2,346          |
| <b>TOTAL EMPLOYED STAFF COSTS</b>    | <b>134,522</b> | <b>136,718</b> |
| Less Receipts*                       | (13,494)       | 0              |
| <b>TOTAL EMPLOYED STAFF COSTS</b>    | <b>121,028</b> | <b>136,718</b> |

\* Amounts received under the Job Retention Scheme for staff who were furloughed.

The average headcount of staff employed during the year was 9, on a part time basis. No staff were paid a salary of £60,000 or more per annum.

## 10. Related Party Transactions

There were no related party transactions during the year.

## 11. Going Concern

Covid 19 and the consequential Government restrictions will continue to have an adverse impact on Dyscover's operations in the current year.

The Trustees have prepared updated forecasts for the period ending 30th September 2022 incorporating assumptions relating to the continuation of the online service at home, the recommencement of the group meetings and the continuing support of donors.

These forecasts demonstrate that although it is expected that a deficit will be incurred in the period, sufficient cash reserves are held to enable the Company to meet its obligations as they fall due for the period of 12 months from the date of signing these financial statements. As such, the Trustees are satisfied that the Company has adequate resources to continue to operate for the foreseeable future and therefore continue to adopt the going concern basis for preparing these financial statements.

# Independent Examiner's Report to the Trustees of Dyscover Limited 'the Company'

I report on the accounts of the Company for the year ended 31st March 2021 which are set out on pages 11 to 15.

### Responsibilities and basis of report

As the charity's trustees of the Company (and also its directors for the purposes of company law) you are responsible for the preparation of the accounts in accordance with the requirement of the Companies Act 2006 ('the 2006 Act').

Having satisfied myself that the accounts of the Company are not required to be audited under Part 16 of the 2006 Act and are eligible for independent examination, I report in respect of my examination of your charity's accounts as carried out under section 145 of the Charities Act 2011 ('the 2011 Act'). In carrying out my examination I have followed the Directions given by the Charity Commission under section 145(5)(b) of the 2011 Act.

### Independent Examiner's statement

I have completed my examination. I confirm that no matters have come to my attention in connection with my examination giving me cause to believe:

1. accounting records were not kept in respect of the Company as required by section 386 of the Companies Act 2006; or
2. the accounts do not accord with those records; or
3. the accounts do not comply with the accounting requirements of section 396 of the 2006 Act other than any requirement that the accounts give a 'true and fair view' which is not a matter considered as part of an independent examination; or

4. the accounts have not been prepared in accordance with the methods and principles of the Statement of Recommended Practice for accounting and reporting by charities applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102).

I have no concerns and have come across no other matters in connection with the examination to which attention should be drawn in this report in order to enable a proper understanding of the accounts to be reached.

*Edward Moynihan*

|  |  |
|--|--|
| Name of Principal:                           | Edward Moynihan  |
| Name of Firm:                                | Moynihan & Co  |
| Relevant Professional Qualification or Body: | A.C.A.   |
| Address:                                     | Suite 7 Claremont House<br>22-24 Claremont Road<br>Surbiton, Surrey, KT6 4QU |
| Date:  | 28th September 2021  |

# Reference and Administration Details

Dyscover is an independent Registered Charity (Number 1099432) originally established in 1995 as a Charitable Trust. The Charity was incorporated as a Company Limited by Guarantee on 30th June 2003. Registered Company number 4814618.

The names of the Trustees who have acted during the year under review are as follows:

|                    |                           |
|--------------------|---------------------------|
| John Woollatt      | Chair                     |
| Stuart Knee FCA    | Treasurer                 |
| Michael Bensley    | Company Secretary/Trustee |
| Wendela Elsen      |                           |
| Rosa Dennis MRCSLT |                           |
| George Thomopoulos | (Resigned 29.09.2020)     |
| Jenny Richardson   | (Resigned 02.03.2021)     |

No Trustee has any beneficial interest in the Company. All Trustees are Directors of the Company and guarantee to contribute £10 each in the event of winding up. In accordance with the Articles of Association one third of all Directors will retire at every Annual General Meeting by rotation according to length of service. They are deemed to be Trustees of the Charity in accordance with the Articles of Association.

## How you can support Dyscover

- Become a volunteer
- Make a donation
- Become a Dyscover Champion and support core costs through regular giving
- Organise an event or sponsored challenge
- Join our Top Draw Club
- Nominate us as Charity of the Year to your employer, club or society
- Leave us a gift in your Will

## Making a donation to Dyscover

Please go to the Charities Aid Foundation secure site to make an online donation using your credit or debit card. <https://cafdonate.cafonline.org/552> If you are a UK tax payer you may wish to use Gift Aid to help us gain the most from your donation.

[www.dyscover.org.uk](http://www.dyscover.org.uk)



Dyscover Limited, Leatherhead Court, Woodlands Road  
Leatherhead, Surrey KT22 0BN

Telephone: 01737 819419 Email: [info@dyscover.org.uk](mailto:info@dyscover.org.uk)

Registered Office: As above | Company No: 4814618 | Registered Charity No: 1099432

All correspondence to the Charity should be addressed to:

Alice Owen  
Dyscover Limited  
Leatherhead Court  
Woodlands Road  
Leatherhead  
Surrey KT22 0BN

The Independent Examiner reporting on the Accounts of the Charity is:

Edward Moynihan BA(Hons) ACA  
Moynihan & Co  
Suite 7 Claremont House  
22-24 Claremont Road  
Surbiton  
Surrey KT6 4QU

The Bankers to the Charity are:

CAF Bank Ltd  
25 Kings Hill Avenue  
Kings Hill, West Malling  
Kent ME19 4JQ

President

Gillian Jackson MBE

Patron

The Lady Fellowes of West Stafford, LVO



QR codes on our collecting pots and posters enable us to receive donations in an increasingly cashless society.

Registered with



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APHASIA ALLIANCE

DAA Dementia  
Action Alliance